

Studebaker

SERVICE BULLETIN

MARCH

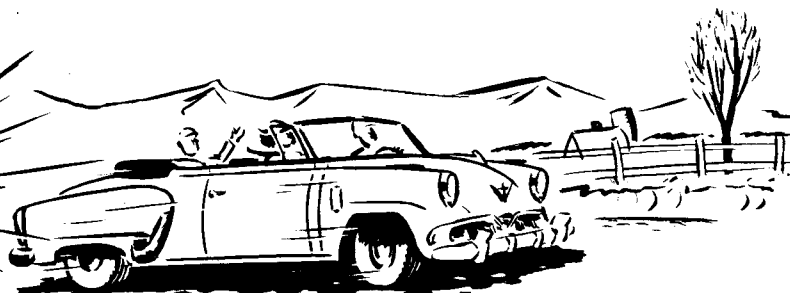
NO. 261



1952

use

Spring Service to build **SERVICE SALES**



Spring is traditionally a time for reawakening. In the automotive industry, this is especially true. Buyer interest in showrooms and on used car lots mounts as the weather warms up, and car owners' thoughts turn toward the service department, too.

They begin to look forward to weekend drives, visits, picnics, and vacations. They want their cars to be in good mechanical and appearance condition.

To get these owners beyond the wanting stage, put your spring conditioning services before the owners and *urge them to bring their cars to your service department.* A sale cannot be made by convincing arguments alone, it is vitally important to the sale to *ask for the business.*

So use your newspaper, radio, or television advertising to put the importance of spring conditioning before your local owners. Remember to ask them to *bring their cars to your service department.* Don't overlook the personal touch of direct mail and telephone solicitation. And in every contact, ask the prospect to *bring his car to you for service.*

GOOD SERVICE CREATES CUSTOMER GOOD WILL

LOOK FOR SLUDGE DEPOSITS

Most cars have been driven slower during the winter months, for shorter distances, and at lower engine temperatures than during the rest of the year.

This means that sludge deposits have probably accumulated in the crankcase and possibly throughout the engine oiling system.

After talking with the owner about his winter driving habits it can be determined whether sludge accumulation may be present. It probably is.

Explain the importance of sludge removal and secure the owner's permission to drain the crankcase. By running a finger around the

vicinity of the oil drain hole in the crankcase, sludge, if present, can be proven and visibly demonstrated.

The owner should then be advised and when his consent is given, clean the internal parts of the engine thoroughly with a power engine flusher and strong solvent such as Kelite, Stanapurge, or Cisco Solvent *without running the engine*. If power flushing equipment is not available, it will be necessary to remove the oil pan, clean it carefully and thoroughly, and at the same time clean the Floto and all other accessible internal parts of the engine.

For a more comprehensive article regarding the formation, effects, and removal of sludge deposits, see Service Bulletin No. 231, p. 2.

PARTS AND MATERIALS NEEDED

Certain supplies, parts, and equipment are essential for satisfactory spring conditioning of passenger cars and trucks.

The items which are usually most in demand are listed below. If you are short any of these items, order them at once so you will not run out when the demand for seasonal service occurs.

I--Cooling System

Radiator and Climatizer Hose and Clamps
 Studebaker Cooling System Cleaner --
 AC-1479 or AC-1485
 Studebaker Rust Inhibitor -- AC-1480
 Studebaker Radiator Seal -- AC-1475
 Thermostats and Housing Gaskets
 Fan Belts
 Water Manifolds
 Water Jacket Cover Gaskets
 Water Pump Repair Kits
 Gasket Cement -- AC-1476
 Fran Radiator and Water Kit and Cartridges

II--Engine

Automatic Choke Repair Parts
 Carburetor Repair Kits and Gaskets
 Fran Filters and Cartridges
 Head, Manifold, and Valve Cover Gaskets
 Fuel Pump Repair Kits
 Oil Pan Gaskets
 Oil Strainers
 Mufflers, Tail Pipes
 Gasket Paste - S-266 or S-435

III--Electrical

Battery and Ignition Cables

Distributor Caps and Rotors
 Distributor Condensers
 Distributor Point Sets
 Fuses and Circuit Breakers
 "PiB" Liquid Insulation -- AC-1337 and
 AC-1338
 Spark Plugs - AC-88
 Spark Plug Weatherproofing Kit -- AC-2080
 Lamp Bulbs
 Generator and Starter Brushes
 Starter and Lighting Switches
 Bendix Drive and Parts

IV--Brakes

Brake Cylinder Kits
 Brake Hose and Fittings
 Brake Fluid -- AC-1381, AC-496, AC-497 or
 AC-498
 Brake Lining Kits and Rivets
 Brake Oil Seals
 Brake Cable Lubricant -- AC-145
 "Lubri-plate" Lubricant - S-50

Supplies

Dripless Penetrating Oil -- AC-1447, AC-1812,
 AC-418 or AC-419
 Tar and Road Oil Remover -- AC-1467
 Shock Absorber Fluid -- AC-1435, AC-1436,
 AC-1437 -- Houde
 Spring Packing Grease -- S-639
 Summer Lubricants and Oils
 Wheel Bearing Lubricant
 Powdered Graphite
 Stick Lubricant -- Door Ease -- AC-173 or
 AC-375
 Windshield Wiper Blades and Arms
 Windshield Wiper Tubing (rubber)
 Parts Cleaner
 Black Rubber Dressing - AC-1484
 Weatherstrip Cement - AC-1898

Polish and Cleaners -- AC-1468, AC-1470-2-4-etc.

Hypoid Rear Axle Lubricant -- S-154

Fabric Cleaner -- AC-1481 or AC-1482

Chrome Cleaner -- AC-1464

Automatic Transmission Fluid -- AC-2261-2-3

EQUIPMENT REQUIREMENTS

Your spring service campaign should be backed up by equipment designed to perform certain functions accurately and quickly. Here is a list of some equipment which will be in constant use during the spring conditioning program. Keep it in top-notch working order, painted, and cleaned up to let customers see that it is ready for action.

Radiator Flushing Equipment
Steering Alignment Equipment
Brake Service Equipment
Engine Tune-up Equipment
Electrical Service Equipment
Headlight Service Equipment and Aiming Chart
Valve Reconditioning Equipment
Gear Flushing Equipment

RECOMMENDED SERVICES

These are the minimum of services which we consider necessary to prepare a car for warm weather driving. They should be given all cars.

Drain and reverse flush cooling system. Check thermostat and heat indicator operation.

Check condition of radiator hose and fan belt.

Refill cooling system and install Rust Inhibitor.

Clean oil pan and inside of engine crankcase using approved flushing method.

Refill crankcase with spring weight engine oil.

Install new engine oil filter cartridge if not recently changed.

Check service and parking brakes for need of adjustment or other service.

Check wheel alignment (camber, caster, toe-in, king pin inclination) and visually inspect condition of all steering connections.

Tighten cylinder head and manifold bolts to correct tension.

Chassis and body lubrication, unless performed within the last 1000 miles, including any seasonal or mileage lubrication requirements.

Check all essential lights, replace burned out bulbs and aim headlamps.

MAJOR SPRING SEASON CONDITIONING

General body and chassis tightening, safety inspection, lubrication, and other miscellaneous adjustments are listed under the heading of major spring conditioning. These services fulfill a semi-annual need and are most often required when the car has been continuously used under the strain of severe winter driving. We should warn, however, against selling any of these suggested operations or combinations which appear under the various headings, unless it is first determined that need for the work actually exists. These needs are determined by inquiry of owner, examination of car, or road testing.

Safety Inspection

Inspect and adjust service and parking brakes.

Check condition of exhaust, muffler, and tail pipe.

Check master cylinder fluid level.

Check wheel alignment (camber, caster, toe-in, king pin inclination) and visually inspect condition of all steering connections.

Adjust steering gear.

Check condition of all lamps and aim (align) headlamps. Report burned out lamps with convenient G.E. snap-on check card.

Test horn and all lights.

Examine all tires, check tread depth and rotate tires and wheel assemblies according to tire wear. Inflate to proper pressure. Report condition of tires to owner.

Test windshield wiper and washer operation and report. Note condition of wiper blades.

Check Climatizer, hose, blower, and valve setting.

Engine Performance

Clean spark plugs and adjust gap.

Check cylinder compression.

Clean and adjust ignition points.

Check operation of spark modifier and ignition timing. Set octane selector for type of fuel used, on cars so equipped.

Adjust valve tappets.

Remove, disassemble, clean, and adjust carburetor.

Service air filter.

Clean gasoline lines and screens.

Tighten manifold bolts and nuts to proper tension.

Tighten cylinder head bolts to proper tension. On overhead valve models, readjust tappet clearance.

Free up manifold heater valve or report if it is necessary to remove and clean shaft.

NOTE.--If an excessive spark knock is evident after spring conditioning the engine, remove cylinder head and examine for carbon.

Lubrication

Clean oil pan and inside of crankcase using approved flushing method.
 Remove valve cover plates and clean valve chambers.
 If car is equipped with oil filter, change filter cartridge if not recently changed.
 Flush transmission and change lubricant.
 Flush rear axle and change lubricant.
 Disassemble and repack universal joint bearings (when not equipped with lubrication fittings).
 Lubricate chassis and body completely.
 Clean, repack, and adjust front wheel bearings.
 Clean and repack rear axle shaft bearings.
 Lubricate springs.
 Check Automatic Drive for need of adding fluid or refilling with Studebaker Type A Automatic Drive Fluid -- AC-2261-2-3.

Cooling System

Drain, reverse flush, and refill cooling system. Install rust inhibitor.
 Check thermostat and heat indicator operation and report.
 Adjust fan belt. Report on condition.
 Check alignment and condition of pulleys.
 Inspect all hose connections. Report on condition.
 Tighten all hose clamps.

Electrical Service

Examine, clean, and tighten all electrical connections.
 Test and fill battery. Adjust hold-down bolts.
 Clean generator commutator.
 Check generator charging rate with instruments. Report results to owner.
 Clean starter motor commutator.
 Check starter motor operation. Report results to owner.
 Replace burned out bulbs.

General Tightening

Tighten all chassis bolts and nuts.
 Tighten wheel bolts.
 Tighten bumper bolts.
 Tighten door hinges.
 Examine and lubricate all door locks and hinges.
 Examine window regulators and report necessary repairs.
 Tighten shock absorbers.

Miscellaneous Inspection and Adjustments

When performing a spring check-up, don't overlook the following inspections and adjustments. They are all important and attention now is insurance against future trouble.

Check gearshift rod adjustment.
 Check overdrive control adjustment.
 Check and adjust clutch pedal travel.
 Check and adjust hood lock and control.
 Fill and adjust shock absorbers.

